

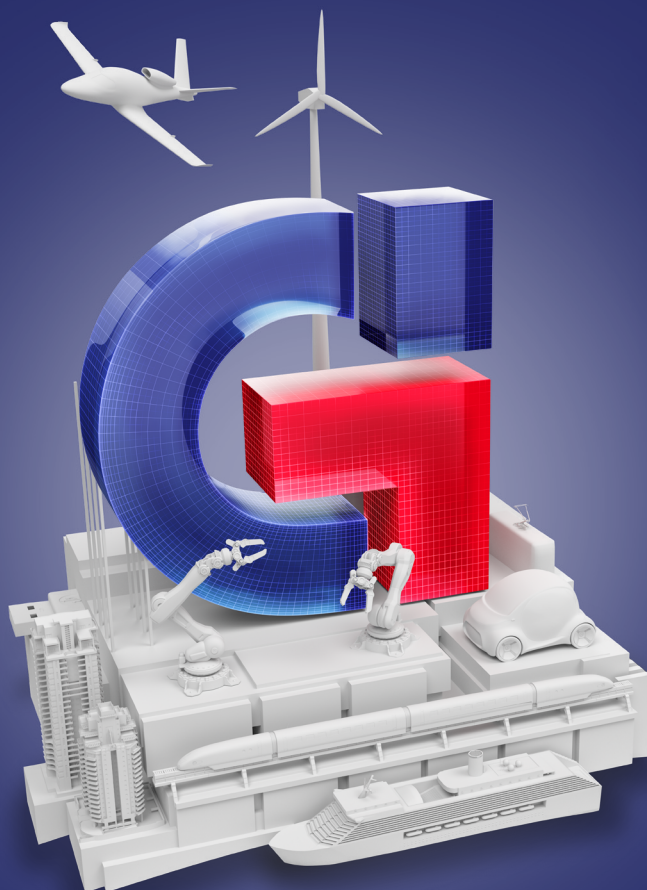
MIDEST
Paris

LE SALON INTERNATIONAL DES SAVOIR-FAIRE EN SOUS-TRAITANCE INDUSTRIELLE

THE GLOBAL SHOW FOR ALL INDUSTRIAL
SUBCONTRACTING KNOW-HOW

31 MARS
03 AVRIL 2020

PARIS NORD VILLEPINTE
31ST MARCH - 03RD APRIL 2020



DEMANDE DE PARTICIPATION PARTICIPATION FORM



ZONE ARTISANALE MAYNE II
CS 80223 - 47440 CASSENEUIL - FRANCE
Tél : +33 (0)5 53 36 78 78 - Fax : +33 (0)5 53 36 78 79
migest@gl-events.com - www.migest.com

SAS au Capital de 7 623 648 € - Code APE : 8230 Z - N° TVA intracommunautaire / VAT Number : FR 77 380 552 976



DATE	STAND	A/N
CIAL	COEX	SI/SA
SECTEUR I	SECTEUR A	FO



VOS COORDONNÉES

YOUR CONTACT DETAILS



Les informations en **bleu** ci-dessous apparaîtront sur votre fiche exposant de notre catalogue web, remplites-les avec précision. The undermentioned information in blue will appear on your exhibitor profile of our web catalog, fill them with precision.

➔ SOUSCRIPTEUR SUBSCRIBER

Raison sociale Company name

! Siret (For French Companies)

! TVA Intracommunautaire EU VAT ID Number

Adresse Address

CP Zip Code Ville Town

Pays Country Téléphone général société Company Phone

Site Web Website

Email Général Société Company Email

! NOM SOUS LEQUEL VOTRE SOCIÉTÉ DOIT APPARAÎTRE SUR TOUS LES DOCUMENTS OFFICIELS DU SALON / COMPANY NAME UNDER WHICH TO BE LISTED:

En l'absence d'informations dans ce champ, votre société apparaîtra sous le nom renseigné en tant que raison sociale. Attention : les formes juridiques (SA, SARL) ainsi que les termes Ets et Sté ne doivent pas être pris en compte. GL events Exhibitions décline toute responsabilité en cas d'insertion erronée, défectueuse ou mal placée ; l'exposant est seul responsable des informations qu'il fournit. Unless specified otherwise in this field, your company will appear under the name entered as the company name. Note: the legal forms (SA, SARL) as well as the terms Ets and Sté should not be included. GL events Exhibitions does not accept any liability for erroneous, defective, or misplaced information. The exhibitor is solely responsible for the information provided.

DIRECTEUR DE L'ENTREPRISE CEO

! Le contact à solliciter en cas d'inauguration, sollicitation politique, invitation officielle...

Contact to be solicited in case of inauguration, political solicitation, official invitation...

Civilité Civility Prénom First Name Nom Last Name

Téléphone Phone Portable Cell

Fonction exacte Function Email

INTERLOCUTEUR CHARGÉ DE PROJET CONTACT PERSON IN CHARGE OF THE PROJECT

! La personne renseignée doit être celle en charge de recevoir tous les mails d'information liés à l'organisation de votre participation : formulaires à remplir, infos techniques, deadlines d'inscription aux services... The contact mentioned below should be the person who is in charge of receiving all emails concerning your participation: forms to fill out, technical details, registration deadlines for provided services...

Civilité Civility Prénom First name Nom Last Name

Téléphone Phone Portable Cell

Email Langue parlée Spoken language

➔ FACTURATION BILLING

INTERLOCUTEUR FACTURATION BILLING CONTACT PERSON

Civilité Civility Prénom First name Nom Last Name

Téléphone Phone Portable Cell

Email

Si différent du souscripteur If different from the Subscriber :

Raison Sociale Company name

Adresse Address

CP Zip Code Ville Town Pays Country

! Siret (For French Companies)

! TVA Intracommunautaire EU VAT ID Number



VOTRE ACTIVITÉ YOUR BUSINESS ACTIVITY

→ VOTRE SECTEUR D'ACTIVITÉ YOUR MAIN SECTOR OF ACTIVITY

! Ce choix correspond à votre positionnement stratégique, il permettra de vous identifier sur le catalogue des exposants sur notre site web et sur les plans pendant le salon. *This choice corresponds to your strategic positioning, it will identify your company in the exhibitor catalog, on our website and on the maps during the event.*

Un seul choix possible *Only one choice*

- Chaudronnerie *Boilermaking*
- Décolletage *Screw-cutting*
- Électronique - électricité *Electronics electricity*
- Fabrication additive *Additive manufacturing*
- Finitions - traitements de surfaces – traitements thermiques *Finishing - surface treatments - thermal treatments*
- Fixation industrielle *Industrial fasteners*
- Fonderie *Foundry*
- Forge *Forge*
- Machines spéciales *Special machines*
- Matières - matériaux - produits semi-finis *Materials - semi-finished products*
- Mise en forme et découpage des métaux *Metal shaping and cutting*
- Services à l'industrie *Industry services*
- Textiles techniques *Technical textiles*
- Transformation des caoutchoucs *Rubber processing*
- Transformation des plastiques et composites *Plastics and composites processing*
- Transformation du bois et autres matériaux *Wood and other materials processing*
- Usinage des métaux *Machining*

→ ACTIVITÉ DE VOTRE SOCIÉTÉ ACTIVITY OF YOUR COMPANY

→ NOM DE 6 SOCIÉTÉS EXERÇANT LA MÊME ACTIVITÉ QUE VOUS

SIX COMPANIES WITHIN THE SAME BUSINESS ACTIVITY AS YOU

1.
2.
3.
4.
5.
6.

→ EFFECTIF DE VOTRE SOCIÉTÉ WORKFORCE OF YOUR COMPANY

- TPE *VSE* 1 à 9
- Start up 1 à 19
- PME *SME* 10 à 49
- PME *SME* 50 à 249
- ETI *Mid-cap company* 250 à 999
- ETI *Mid-cap company* 1000 à 4999
- Grand groupe *Large company* + de 5000



VOS PRÉFÉRENCES POUR VOTRE STAND YOUR STAND PREFERENCES

FACULTATIF
OPTIONAL

! Le voisinage, les dimensions souhaitées et la surface ne sont pas garanties et peuvent varier selon les disponibilités de placement. La facturation sera basée sur la surface placée (surface réellement allouée à l'exposant). *The neighbourhood, requested dimensions and the area are not guaranteed, and may vary depending on availability. Billing will be based on the positioned stand (surface actually allocated to the exhibitor).*

→ SOUHAIT D'IMPLANTATION

SETTLEMENT PREFERENCES COMPARED TO OTHER EXHIBITORS

Près de *Close to*

Éloigné de *Far from*

Commentaires *Comments*

→ DIMENSIONS SOUHAITÉES REQUESTED DIMENSIONS

Longueur *length* x largeur *width* = m²/sqm

Nous mettons tout en œuvre

We make every effort to ensure your success!

1 VOTRE NOM ET VOTRE N° DE STAND SUR 6 SUPPORTS INCONTOURNABLES

YOUR NAME AND YOUR STAND NUMBER
ON 6 HIGH VISIBILITY PRODUCTS



- **Catalogue web** *Online catalog*
- **Application mobile** *Mobile App*
- **Magazine** *Magazine*
- **Guide de visite** *Visitor Guide*
- **Plans** *Plans*
- **Signalétique** *Signage*

2 UNE PUISSANCE DE COMMUNICATION UNIQUE ET SANS PRÉCÉDENT

A UNIQUE AND UNPRECEDENTED
COMMUNICATION POWER



- **Un évènement soutenu par l'ensemble des institutions**
An event that has full institutional backing
- **Un salon qui communique auprès de toutes les communautés de l'industrie**
A show that communicates with all the communities in the industry
- **Un large et puissant relais médiatique professionnel et grand public**
A powerful and extensive media coverage professional and general



Retrouvez le listing exhaustif et les deadlines de vos avantages sur votre espace exposant
View the full list and the deadlines for benefits via your exhibitor portal

Tout pour faciliter vos démarches :

Full support for you:



Un espace exposant en ligne
An online exhibitor portal



Un Kit exposant *An exhibitor package*

- ▶ Assurance exposant dommage aux biens. Art 26
Exhibitor insurance for property damage. Art. 26
- ▶ 1 carte de parking VL 1 VL parking card
- ▶ Badges exposant *Exhibitor badges*
- ▶ Wifi exposant (zones d'accès)
Exhibitor Wi-Fi (access areas)

Une assistance téléphonique
Telephone assistance



pour garantir votre succès !

3 DES ANIMATIONS POUR VOUS METTRE EN AVANT ET VOUS VALORISER

EVENTS WHERE YOU CAN STAND OUT AND PROMOTE YOURSELF

- **INNOVATION** : valorisez votre créativité et ingéniosité

INNOVATION: Enhance your creativity



- **RECRUTEMENT** : valorisez votre marque employeur et recrutez vos prochains talents

RECRUITMENT: Enhance your brand and recruit your next talents



4 OBJECTIF ROI : UNE SOLUTION DE MATCHMAKING OPTIMISÉE GRÂCE À L'IA!

OBJECTIVE ROI : AN OPTIMIZED MATCHMAKING SOLUTION WITH AI !

- **Mettez en avant votre expertise et touchez un grand nombre de visiteurs** Highlight your professional expertise and reach a large number of visitors
- **Recevez des rendez-vous de qualité de visiteurs et gérez-les en amont et pendant le salon** Receive qualified meeting request from visitors and manage them before and during the show
- **Collectez les données des visiteurs que vous rencontrez, trie-les et exportez-les à tout moment** Scan attendee's QR codes and collect digital business cards, qualify them and export them at any time
- **Mesurez la performance de votre salon en temps réel et récompensez vos meilleurs commerciaux** Measure and oversee the performance of your sales team in real time and prepare your follow-ups



Un service unifié repensé au service de votre performance commerciale AVANT, PENDANT et APRÈS le salon !

An unified service, designed to serve your business performance BEFORE, DURING and AFTER the Fair !

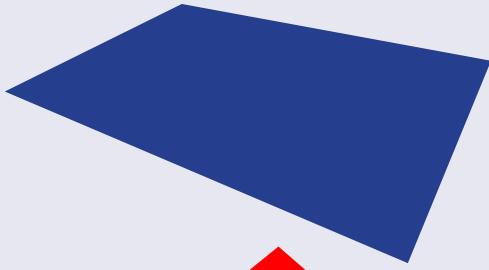
Tout inclus pour
All included for

1100€ HT EXCL. VAT.

2

VOTRE SURFACE NUE YOUR BARE SPACE

OBLIGATOIRE
MANDATORY



- Traçage au sol *Tracing*
 - Nettoyage journalier du stand *Daily cleaning of the booth*
 - Gardiennage du hall *Hall security*
- (Moquette à commander en supplément sur votre plateforme technique
Additional carpet to order on your technical platform)

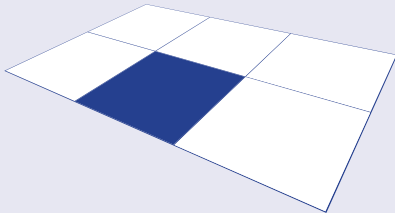
_____ m² sqm x 250€ HT excl.VAT= _____ € HT excl.VAT

❗ 9m² minimum *Minimum 9sqm*

❗ Stands < 18m², aménagement (essentiel ou silver) obligatoire.
Booth <18sqm (essentiel or silver fitting) mandatory.

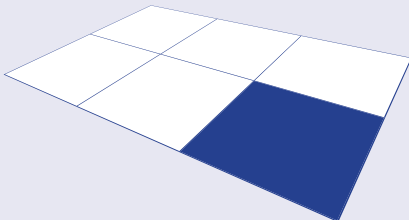
3

VOTRE NOMBRE DE FACES OUVERTES NUMBER OF OPEN SIDES



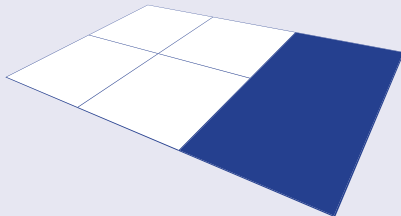
1 FACE OUVERTE *1 open side*

INCLUDE *INCLUDED*



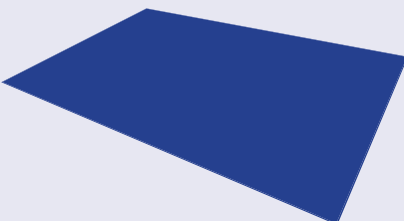
2 FACES OUVERTES *2 open sides minimum 18m² sqm*

_____ x 260€ HT excl.VAT= _____ € HT excl.VAT



3 FACES OUVERTES *3 open sides minimum 36m² sqm*

_____ x 520€ HT excl.VAT= _____ € HT excl.VAT



4 FACES OUVERTES *4 open sides minimum 54m² sqm*

_____ x 1040€ HT excl.VAT= _____ € HT excl.VAT



RETROUVEZ L'ENSEMBLE DES PRESTATIONS COMPLÉMENTAIRES SUR VOTRE PLATEFORME TECHNIQUE (exemples : signalétique, écrans, plantes...)

FIND ALL THE ADDITIONAL SERVICES ON YOUR TECHNICAL PLATFORM' (examples: signage, screens, plants..)

STAND ESSENTIEL ★



Visuel non contractuel No contractual image

- Enseigne drapeau Flag sign
- Cloisons mélaminées blanches White melamine partition walls
- Structure / Raidisseurs (à retirer sur demande) Structure / stiffene (to remove on demand)
- Réserve Storeroom 1m² sqm
- Moquette grise Grey carpet
- Électricité 3kW Electricity 3kW
- Éclairage Lighting

m² sqm x 115€ HT excl.VAT

= € HT excl.VAT

STAND SILVER ★★



Visuel non contractuel No contractual image

- Enseigne drapeau Flag sign
- Enseigne haute High signage
- Cloisons mélaminées blanches White melamine partition walls
- Structure / Raidisseurs et bandeau vierge (à retirer sur demande) Structure / stiffene and blank headband (to remove on demand)
- Réserve Storeroom 1m² sqm stand < 20m² sqm
2m² sqm stand > 20m² sqm
- Moquette grise ou bleue ou rouge Grey, blue or red carpet
- Électricité 3kW Electricity 3kW
- Triplette (à positionner sur le stand) Triple electric (to be positioned on the booth)
- Éclairage Lighting
- Une plante Ornament
- Crédit mobilier 35€ HT Structure credit 35€/sqm excl. VAT

m² sqm x 229€ HT excl.VAT

= € HT excl.VAT

4

VOTRE AMÉNAGEMENT DE STAND

YOUR BOOTH FITTING



RETROUVEZ L'ENSEMBLE DES PRESTATIONS COMPLÉMENTAIRES SUR VOTRE PLATEFORME TECHNIQUE
(exemples : signalétique, écrans, plantes...)

FIND ALL THE ADDITIONAL SERVICES ON YOUR TECHNICAL PLATFORM'
(examples: signage, screens, plants..)

STAND GOLD ★★☆☆



Visuel non contractuel No contractual image

- Enseigne drapeau Flag sign
- Enseigne haute High signage
- Cloisons asymétriques en bois et recouvertes de coton gratté
Asymmetrical wooden-brushed cotton partition walls
- Réserve Storeroom 1m² sqm stand < 20m² sqm
2m² sqm stand > 20m² sqm
- Moquette gris clair, gris foncé, bleu ou rouge
Carpet light grey, dark grey, blue or red
- Électricité 3kW Electricity 3kW
- Triplette (à positionner sur le stand)
Triple electric socket (to positioned on the booth)
- Éclairage Lighting
- Une plante One plant
- Crédit mobilier 40€/m² HT Furniture credit 40€/sqm excl. VAT
- EN OPTION*
Pose d'un voilage imprimé personnalisable en façade et plafond,
dès 490€ HT
OPTIONAL Fabrics set-up for partition walls and ceiling covering, customisable
(printing only), starting from 490€ excl. VAT
- EN OPTION*
Pose d'un panneau personnalisable sur la cloison de fond, dès 315€
OPTIONAL Backdrop set-up, placed at the back of the booth, customisable
(printing only), starting from 315€ excl. VAT

* A commander sur votre espace exposant, fichier HD fourni par vos soins
To order on your exhibitor space, HD files provided by you

□ m² sqm x **332€ HT** excl.VAT

= □ € HT excl.VAT

! 12m² minimum. Minimum 12sqm.

STAND VILLAGE ★★☆☆



Visuel non contractuel No contractual image

- Signalétique individuelle : nom de l'exposant sur les cloisons
Individual sign: exhibitor name on the partitions
- Une signalétique haute adaptée à la taille du village Global
Village signage bearing the name of the village in French and English on top of the pavilion
- Cloisons traditionnelles en bois recouvert de coton gratté (aux couleurs du village)
Wood partitions covered with brushed cotton (colours of the Village)
- Réserve de 1m² aménagée avec patères et étagères
1sqm lockable storage with coat pegs and shelves
- Moquette et empreintes de moquette aux couleurs du village
Carpet and Carpet print (colours of the Village)
- Électricité 1kW Electricity 1kW
- Triplette (à positionner sur le stand)
Triple electric socket (to positioned on the booth)
- Éclairage Lighting
- Une plante One plant
- Crédit mobilier 62€/m² HT Furniture credit 62€/sqm excl. VAT

CHOISISSEZ VOTRE VILLAGE CHOOSE YOUR VILLAGE :

- Village Chaudronnerie & Tuyauterie Boilermaking & Piping Village
- Village de l'Industrie Electronique Equipements & Services
Electronics Industry Village, Equipments & Services
- Village de l'Industrie Electronique La Fabrication
Electronics Industry Village, The Production
- Village des Technologies de Surfaces Surfaces technologies Village
- Village Fixation industrielle Industrial Fasteners Village
- Village Forges Fonderies Françaises Forge Foundry French Village
- Village Français Mise en forme des métaux Metal shaping French Village
- Village Caoutchouc Rubber Village
- Village Plastiques et Composites Plastics & Composites Village
- Village Usinage & Machines Spéciales Machining and Special Machines Village
- Village Photonique

Le tarif comprend la surface nue, ne pas remplir la partie 2

The price includes the bare space, do not complete part 2

□ m² sqm x **440€ HT** excl.VAT

= □ € HT excl.VAT

TARIFS PRIVILÈGE SPECIAL PRICES

-15% pour une commande avec votre demande de participation exclusivement
exclusively for orders with your application form

PACK 1

215€ ~~255€~~

- Logo sur la Fiche Catalogue (visible sur le Site Internet et l'Application Mobile) *Logo on your Catalog Entry (visible on the website and the mobile app)*

OFFERT
FREE OF CHARGE

PACK 3

2 950€ ~~3 565€~~

- Logo Plan Pocket *Logo on the pocket plan*
 - Logo Grands Plans *Logo on the wall plans*
 - Logo Plan Interactif (visible sur le Site Internet et l'Application Mobile) *Logo on the interactive plan (visible on the website and the mobile app)*
 - 2 Dalles au sol *2 floor tiles*

x **2 950€** HT *excl.VAT*

= € HT *excl.VAT*

PACK 2

800€ ~~950€~~

- Logo Plan Interactif (visible sur le Site Internet et l'Application Mobile) *Logo on the interactive plan (visible on the website and the mobile app)*

x **800€** HT *excl.VAT*

= € HT *excl.VAT*



ET BEAUCOUP D'AUTRES POSSIBILITÉS POUR COMMUNIQUER ET VOUS METTRE EN VALEUR...

AND MANY OTHER COMMUNICATION ALTERNATIVES AND VALUE INCREASING OPTIONS



PRINT

dès *from* **1 200€**



VISIBILITÉ PRESTIGE

PRESTIGE VISIBILITY

Sur devis *On quotation*



MULTIMÉDIA

dès *from* **250€**



PACKAGES

dès *from* **1 200€**



SUR SITE *DURING THE EVENT*

dès *from* **200€**

PLUS D'INFOS *FURTHER INFO*

Retrouvez tous les services et prix sur
 votre plaquette d'outils de communication
*Find all the tools and prices on your communication
 tools brochure*

Clic >>>





MONTANT TOTAL DE VOTRE COMMANDE

TOTAL AMOUNT OF YOUR ORDER

1	VOTRE PACK INSCRIPTION YOUR REGISTRATION PACKAGE	= 1100 € HT <i>excl.VAT</i>
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2	VOTRE SURFACE NUE YOUR BARE SPACE	= <input type="text"/>	€ HT <i>excl.VAT</i>
3	VOTRE NOMBRE DE FACES OUVERTES NUMBER OF OPEN SIDES	= <input type="text"/>	€ HT <i>excl.VAT</i>
4	VOTRE AMÉNAGEMENT DE STAND YOUR BOOTH FITTING	= <input type="text"/>	€ HT <i>excl.VAT</i>

TOTAL STAND HT <i>excl VAT</i>	=	<input type="text"/>	€ HT <i>excl.VAT</i>
TVA 20% <i>TO BE FILLED ONLY FOR FRENCH COMPANIES</i>	=	<input type="text"/>	€
TOTAL STAND TTC <i>incl VAT</i>	=	<input type="text"/>	€ TTC <i>incl.VAT</i>

1^{er} ACOMPTE : 40 % x (TOTAL TTC) à la commande <i>1st instalment (40% of the total, VAT included) to be sent with the registration form.</i>	=	<input type="text"/>	€ TTC <i>incl.VAT</i>
SOLDE : 60 % x (TOTAL TTC) à régler avant le 14/12/2019 <i>To be paid before December 14th 2019</i>	=	<input type="text"/>	€ TTC <i>incl.VAT</i>

Votre demande de participation doit être impérativement accompagnée du 1^{er} acompte mentionné ci-dessus et des acomptes échus au jour de l'envoi de votre dossier. Toute réservation effectuée après le 14/12/2019 devra être acquittée de la totalité du montant du contrat.
The first deposit mentioned above has to be included to your participation form, as well as what is due the day you return the form. All bookings made after the 12/14/2019, will have to be paid entirely.

5	VOS OUTILS DE COMMUNICATION* YOUR COMMUNICATION TOOLS* <small>*Tarifs exclusifs pour une commande sur votre demande de participation uniquement Exclusive rates for an order on your application form solely</small>	= <input type="text"/> € HT <i>excl.VAT</i>
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TVA 20% <i>TO BE FILLED ONLY FOR FRENCH COMPANIES</i>	=	<input type="text"/>	€
TOTAL OUTILS DE COMMUNICATION <i>TOTAL COMMUNICATION TOOLS</i>	=	<input type="text"/>	€ TTC <i>incl.VAT</i>

À régler en intégralité à la commande, à dissocier du paiement du stand.
To be paid at the order, to separate from the stand payment



MODE DE PAIEMENT

TERMS OF PAYMENT

JE CHOISIS LE RÈGLEMENT PAR / I WILL PAY BY:

- Chèque à l'ordre de : GL events Exhibitions Salon MIDEST PARIS 2020 *Cheque (Only for French companies)*
- Virement bancaire (joindre copie de l'ordre de virement) *Bank transfer (please enclose a copy of the transfer order)*

BANQUE	GUICHET	N° DE COMPTE	CLE RIB	MOTIF	DOMICILIATION	N° INTRA-COMMUNAUTAIRE
30056	00171	01711253554	73	MIDEST PARIS 2020	HSBC FR LYON CBC	FR 77 380 552 976

IBAN : FR76 3005 6001 7101 7112 5355 473 - SWIFT : CCFRFRPP

Pour les virements des exposants étrangers : la mention « les règlements devront impérativement être faits sans frais pour le bénéficiaire » devra être portée sur le virement. *For the foreign companies please note on the transfer order the following words : the settlement must be done without costs for the beneficiary.*

! Préciser NOM DU SALON + N° FACTURE sur le virement *Specify EXHIBITION NAME + ORDER NUMBER on the Bank transfer*

Le soussigné déclare avoir pris connaissance du contrat de participation ci-après et s'engage à s'y conformer sans réserve ni restriction. Le soussigné déclare avoir pris connaissance du règlement général du salon dont il possède un exemplaire et dont il accepte toutes les clauses, sans réserve ni restriction. Vous êtes susceptible de recevoir des offres commerciales de la part de la société GL Events Exhibitions et de ses partenaires pour votre activité professionnelle. Si vous ne souhaitez plus recevoir d'informations de la part de GL Events Exhibitions, adressez un courrier à *The undersigned declares that he/she has read the following participation agreement and undertakes to comply with it without reserve or restriction. The undersigned declares that he/she has read the general regulations of the exhibition of which he/she has a copy and of which he/she accepts all the clauses, without reserve or restriction. You may receive commercial offers from GL Events Exhibitions and its partners for your professional activity. If you no longer wish to receive information from GL Events Exhibitions, please send a letter to:*

GL EVENTS EXHIBITIONS - MIDEST PARIS 2020
ZONE ARTISANALE MAYNE II
CS 80223 - 47440 CASSENEUIL
FRANCE

Fait à *Made at*

Le *Date*

Cachet et signature + Nom et fonction du signataire dûment habilité aux fins de signature des présentes *Stamp and signature + Name and function of the undersigned*

OBLIGATOIRE
MANDATORY



AFFIDAVIT

For countries outside european union only, please fill out and send us back this document

Pour les pays hors Union Européenne seulement, merci de compléter et de joindre ce document

Depuis l'entrée en vigueur des nouvelles règles en matière de TVA « Directive 2006/112/CE modifiée » (articles 53 et 54), le traitement de la taxe sur la valeur ajoutée a été profondément modifié.

La plupart des prestations fournies par les organisateurs de salons sont maintenant facturées sans TVA aux entreprises étrangères assujetties en application des articles 44 et 196 de la « Directive 2006/112/CE » modifiée. Pour rappel : un assujetti est une personne physique ou morale ayant une activité à caractère économique ou commerciale. Si vous êtes une entreprise assujettie ayant une activité économique et commerciale et afin de pouvoir facturer les prestations commandées en exonération de la TVA française, il est impératif de :

- compléter l'attestation ci-dessous et
- nous fournir une copie de tout document prouvant l'assujettissement à la TVA de l'entreprise bénéficiaire de la prestation (registre du commerce, certificat fiscal...) dans son pays d'établissement.

En l'absence de l'attestation ci-dessous et du document à nous fournir, nous nous verrions contraints de soumettre vos factures à la TVA française.

With reference to the new "Directive 2006/112/CE modified" - articles 53 & 54 -, the VAT treatment of trade show services has been significantly modified. Most services supplied by the organiser of such event are now invoiced without VAT to exhibitors who are taxable persons in application of Articles 44 & 196 of the VAT. Directive 2006/112/CE amended.

Reminder : A taxable person is a person moral or physical carrying out independently a business activity in its country of establishment or location. In this respect, he may have a commercial registration number in its country (depending on the local legislation). In order to proceed to the invoicing without local VAT, please complete the attestation below. A copy of the certificate proving the registration at the Commerce Registry in the country of origin must be enclosed to this attestation if any. Otherwise, we would invoice all services with local VAT.

ATTESTATION

Je soussigné(e) *The undersigned*

Agissant en qualité de *Position:*

Pour l'entreprise (dénomination sociale) *Company*

Adresse *Address*

Code Postal *Postal Code* Ville *City*

Pays *Country*

Identifiant fiscal (si disponible) *Tax Code n. (If any)*

Certifie que l'entreprise dénommée ci-dessus est assujettie à la TVA et a une activité économique ou commerciale. *Certifies that the company above mentioned carries out independently a business activity in its country of establishment.*

Fait à *Made in* Le *Date*

Cachet de la société *Stamp of the company*

OBLIGATOIRE
MANDATORY

PARTICIPATION CONTRACT

effective as of 8th april 2019

DEFINITIONS

Contract: comprising (i) the participation request accepted by GL events Exhibitions, (ii) the related quotation, (iii) the general provisions of this Contract, (iv) the special conditions or specific provisions covered in the appendices, (v) the documents referred to in Article 1 below as well as (vi) any requests for the provision of additional services.

Quotation: the offer of the provision of GL events Exhibitions' services to the Exhibitor including a description and a price, decided on a case-by-case basis.

Exhibitor Area: area on the Exhibitor's website, containing various information dedicated to Exhibitors.

Exhibitor: any natural and/or legal person having concluded with GL events Exhibitions the Contract to benefit from the provision of services within the context of the Event under consideration.

Event: any Event or public operation organised by GL events Exhibitions taking place in France or internationally, such as trade shows, fairs, congresses, and exhibitions.

Provision of Services: provision of services, products rented and/or purchased by the Exhibitor from GL events Exhibitions, such as are detailed in the participation request or the Quotation and, as the case may be, in any purchase orders for the provision of further services.

PREAMBLE – The Exhibitor and GL events Exhibitions (hereafter individually or collectively "the Party" or "the Parties") have met to define and establish the terms and conditions of the participation request formulated by the Exhibitor with GL events Exhibitions. As such, the Exhibitor recognises that it has been invited by GL events Exhibitions to formulate its observations/ comments on the draft Participation Contract during the issue of the Quotation and of this Contract.

Following their discussions, the Exhibitor and GL events Exhibitions agreed to collaborate together on the conditions set out below. As such, the Contract replaces any other document previously exchanged between the Parties.

In this context, the Exhibitor on the one hand and GL events Exhibitions on the other hand declare that they have received all the necessary information pertaining to their commitments and also that they have perfectly understood and agreed to their commitments under the terms of said Contract.

As such, the Exhibitor acknowledges that its key obligations under the Contract are as follows:

(i) to provide all the information and/or items and/or to perform all the steps necessary for GL events Exhibitions to carry out the Provision of Services,

(ii) to make full payment of the Contract price, including, as the case may be, the insurance costs.

For its part, GL events Exhibitions recognises that its key obligation is to perform, within the agreed time limit and according to the required quality standards, the Provision of Services agreed upon and detailed in the Quotation and, where applicable, the purchase orders for the provision of additional services.

ARTICLE 1 – ORDER FOR THE PROVISION OF SERVICES

1.1 Participation requests are made using special forms, either in paper or electronic format dedicated to each Event.

The forms are completed and signed by the Exhibitors personally or by a natural person who is deemed to have fully authority for this purpose. When the participation request comes from a legal entity, it must state its legal form, its capital and its head office. The form is signed by the legal representatives. The Contract (paper format) is binding and final and the Exhibitor is bound by it on receipt by GL events Exhibitions of the Quotation relating to this Contract, returned signed by the Exhibitor, subject to any duly justified rejection by GL events Exhibitions as set out in Article 3 below. When the participation request is made on an electronic format, the form is filled in and signed in accordance with the provisions stated in the article 1.2 of the Contract below. The participation request is binding and final, subject to any duly justified rejection by GL events Exhibitions as set out in Article 3 below.

In any case, if the participation request is accepted by GL events Exhibitions, it will be definitively validated provided that the complete payment of the deposit has been received by GL events Exhibitions

The Exhibitor declares that it has understood and accepted the related rights and obligations.

Each participation request implies the full adherence of the Exhibitor:

- to this Contract,
 - to the general regulations for the commercial Events produced by the Union Française des Métiers de l'Événement (French Meeting Industry Council) (RGM 2015 version valid from 1st January 2016),
 - to the safety specifications – internal regulations of the place where the Event is held,
 - to the special technical regulations appearing in the Exhibitor Area (construction regulations, waste processing, etc.).
- The Contract is therefore composed of all of the documents referred to above and all public interest provisions that apply to Events organised in France. The Exhibitor also undertakes to comply with any new provision that GL events Exhibitions may communicate to it, even verbally, if the circumstances or the interests of the Event require it.

1.2 Order for the provision of services in an electronic format. In case the Exhibitor makes his participation request using an electronic form, the Exhibitor has to log in to his Exhibitor Area with the login and password which have been transmitted to him by GL events Exhibitions via email. Once logged in to his Exhibitor Area, the Exhibitor accesses to the interface which allow him to make his participation request and thus to fill in the form.

After filling in the form with the information required, the Exhibitor accesses to a page which contain the participation request summary, the payment method of the deposit and the contract content. The Exhibitor acknowledges having fully taken note of the Contract and validated the Contract prior to the validation of his participation request by ticking the case "I accept the Participation Contract and hereby certify that I have read the Privacy Policy". By ticking the aforementioned case, the Exhibitor recognises that he is deemed to sign and accept, without reservation, the Contract which is binding and final, subject to any duly justified rejection by GL events Exhibitions as set out in Article 3 below. The Exhibitor may, on this same page, validate his participation request by ticking the case "confirm your participation request". Following the validation of his participation request, the Exhibitor receives an email which confirms that the participation request has been taken into account. This email contains the participation request summary and a copy of the Contract in a PDF format.

ARTICLE 2 – EXHIBITORS & CO-EXHIBITORS

2.1 In support of its participation request, the Exhibitor is obliged to forward a signed "confirmation" of brands or of models, as the case may be, if it is an importer or manufacturer's agent considered as an intermediary, by each of the firms for which the products and materials will be exhibited. Special forms are to be requested from GL events Exhibitions. GL events Exhibitions reserves the right to control the conformity of the type of material or product exhibited in relation to the nomenclature provided in the participation request. If any of the above recommendations are not followed, GL events Exhibitions will have to take measures that may extend as far as closing the stand or location that is unacceptable and terminating the Contract.

2.2 Any Exhibitor who takes part in an Event at the stand of another Exhibitor, even temporarily, must register its presence with GL events Exhibitions by completing a participation request and signing a Contract with GL events Exhibitions according to the terms set out herein. A registration fee and the insurance costs will be invoiced to the co-Exhibitor. This Contract will offer all associated benefits to all recognised Exhibitors (entry in the guide, insurance, etc.). In addition, the co-Exhibitor must comply with the obligation to leave its materials at its stand throughout the Event, and no materials will be permitted to be removed. The main Exhibitor may accommodate a co-Exhibitor on the condition that the minimum surface area assigned to each Exhibitor at the same stand is $\geq 9 \text{ m}^2$ (e.g., one co-Exhibitor if the surface area of the stand is $\geq 18 \text{ m}^2$; two co-Exhibitors if the surface area of the stand is $\geq 27 \text{ m}^2$).

2.3 During the Event, within the site of the Event and its immediate surroundings, it is prohibited for any Exhibitor to act or to behave in such a way it would constitute parasitism or unfair competition with regard to the Event and/or its Exhibitors and/or Partners. GL events Exhibitions reserves the right to refuse access or remove temporarily or permanently any Exhibitor whose behaviour would undermine the tranquility and the security of the Event, GL events Exhibitions and/or the other Exhibitors and/or visitors.

ARTICLE 3 – CONTROL OF THE RESERVATIONS, ADMISSIONS OR REJECTIONS

– GL events Exhibitions may decide at any time, including after receipt of the participation request as set out in Article 1 above, to reject or accept reservations, and no recourse is allowed. A participation request may therefore be refused by GL events Exhibitions, which will justify its refusal, taking into account, in particular, the provisions of Articles 2 and/or 10 below, and/or, as the case may be, with regard to the adequacy of the offer of the Exhibitor to the strategic positioning of the Event. An Exhibitor whose participation request has been rejected may not rely on the fact that it was accepted for previous Events, nor may it argue that its subscription was solicited by GL events Exhibitions. An Exhibitor may also not rely on the correspondence between itself and GL events Exhibitions, or receipt of the price corresponding to the services requested, or that its name has been published in any list as evidence that it has been accepted. The rejection of the Exhibitor's participation will not result in payment of any compensation other than a refund of the amounts paid to GL events Exhibitions, with the exception of the costs of opening the file, which will be retained by GL events Exhibitions. The consequences of a cancellation are set out in this Contract.

ARTICLE 4 – DATE AND DURATION

– GL events Exhibitions, the organiser of the Event, reserves the right to change the opening date or duration of the Event, or to decide to extend it, adjourn it or close it early, at any time, and the Exhibitors may not claim any compensation therefrom.

ARTICLE 5 – SANCTIONS IN THE CASE OF NON-PERFORMANCE OF THE CONTRACT

5.1 EXCEPTION TO NON-PERFORMANCE – In accordance with the provisions of Articles 1219 et seq. of the French Civil Code, the performance of the Contract may be suspended by either of the Parties in the case of non-performance by the other Party of any one of its key obligations, after having sent a letter of formal notice by registered post with a request for acknowledgement of receipt, within the period noted in the terms of said letter. All the costs arising from the resumption of the performance of the Contract by either of the Parties will be invoiced with appropriate supporting evidence to the defaulting Party. At the end of this period, if no change has taken place to enable the resumption of the performance of the Contract, it will be automatically terminated due to the fault of the defaulting Party. This termination will be notified to the latter by sending a new registered letter with a request for acknowledgement of receipt. In this situation, the amounts paid to GL events Exhibitions by the Exhibitor up to the day of the termination of the Contract will be reimbursed to the Exhibitor, less deduction of internal and external fees incurred by GL events Exhibitions in its performance of the Contract up to the date of termination.

5.2 TERMINATION OF THE CONTRACT – It is expressly agreed between the Parties that failures in relation to the key obligations of each of the Parties such as are noted in Article 1 above may entail the termination of the Contract after non-response to the formal notification to the defaulting Party, sent by registered letter with a request for acknowledgement of receipt. The termination will be notified to the latter by sending a new registered letter with a request for acknowledgement of receipt and will take effect immediately. In the event that the termination is due to the faults of the Exhibitor, the exercise of this right to terminate will entail the settlement, on receipt of the invoice by the Exhibitor, of the whole of the Contract price and of the fees incurred by GL events Exhibitions in its performance of the Contract up to the date of termination. In the event that the termination is due to the faults of GL events Exhibitions: the sums corresponding to the Contract up to the date of termination will be owed by the Exhibitor. GL events Exhibitions, as the case may be, will repay any overpayments to the Exhibitor. In the event that the amounts paid by the Exhibitor up to the date of termination of the Contract are insufficient, the balance will be settled by the Exhibitor upon receipt of the corresponding invoice.

5.3 COMPULSORY PERFORMANCE – Given the specific nature of the Provision of Services concerned and of the indispensable know-how necessary to the performance of the obligations of GL events Exhibitions under the Contract, the Parties expressly agree to exclude the application of the provisions of Articles 1221 and 1222 of the French Civil Code.

ARTICLE 6 – FORCE MAJEURE

In application of the provisions of Article 1218 of the French Civil Code, the obligations of the Parties will be suspended in the event of an occurrence of force majeure. It is expressly agreed that the following events are considered to be examples of force majeure: (i) war, riot, fire, strike, natural disaster, shortage of raw materials, transportation strike, administrative closure of the site by a competent authority using necessary security powers or the police, even if the legal and jurisprudential conditions of force majeure are not met; (ii) proven threat of terrorism or of the commission of an act of terrorism.

The Party that is the victim of an event of Force Majeure shall immediately alert the other Party by registered letter with a request for acknowledgement of receipt immediately upon the occurrence of said event, and the performance of its obligations will thus be suspended.

(i) If the impediment is temporary, the performance of the obligation will be suspended unless the resulting delay does not justify the termination of the Contract.

Where the Contract continues, the Exhibitor will pay GL events Exhibitions all the costs incurred during the period of suspension of the Contract in addition to all other costs that the Exhibitor must generate on the transfer of the Contract and with appropriate supporting documentation.

(ii) If the impediment is definitive, the Contract will be automatically terminated and the Parties released from their obligations.

The termination will entail the settlement, on receipt of the invoice, of the whole of the Contract price and of the internal and external fees incurred by GL events Exhibitions in its performance of the Contract up to the date of occurrence of the event of Force Majeure.

ARTICLE 7 – UNFORESEEN EVENTS

– With regard to the duration of the Provision of Services concerned, the Exhibitor and GL events Exhibitions agree to exclude the application of the provisions of Article 1195 of the French Civil Code.

ARTICLE 8 – OBLIGATIONS OF THE EXHIBITOR

– The fact of entering into a Contract with GL events Exhibitions entails an obligation to occupy the stand or location assigned by GL events Exhibitions within the delays prescribed by it in the Exhibitor Area and to keep it in place until the closing of the Event. Exhibitors are formally prohibited from packing or removing their materials or animals before the closing of the Event. In general, the Exhibitor must strictly comply with the regulations in force and with any other regulations that are added to them or replace them, and in particular with the regulations governing subcontracting, health, safety and illegal employment. The award of the Contract implies compliance with the public order and policing measures that are imposed both by the authorities and by GL events Exhibitions. Any breach, of any nature, of the contractual documents as set out in Article 1 above, or of any other provision set out above or any other provision that may be lawfully imposed on the Exhibitor, may result in the immediate and automatic exclusion of the Exhibitor, temporarily or permanently, without any compensation or refund of the amounts paid, without prejudice to any damages to GL events Exhibitions and the application of the provisions of Article 6 above. GL events Exhibitions disclaims any liability for the consequences of failure to comply with the contractual documents and/or the regulations in force.

The Exhibitors are required to be present at the Event to which the samples of their professional group assign them. They may exhibit only the products or animals in respect of which they have made their participation request. They may only distribute catalogues and prospectuses relating exclusively to the items and animals they are exhibiting.

ARTICLE 9 – NOMENCLATURE/SAMPLES, ITEMS OR ANIMALS ALLOWED

– The Exhibitor will exhibit under its own name or business name. It may present, at its location, only the materials, products, services or animals listed in its participation request and agreed to by GL events Exhibitions as corresponding to the Event nomenclature, otherwise, it may be excluded or the Contract may be terminated. The Exhibitor may not engage in any advertising in any form whatsoever either for third-party non-exhibitors or for the products of such third parties, unless expressly so authorised by such third parties. Accordingly, when the participation request is sent to GL events Exhibitions, the Exhibitor must submit the specific confirmation that has been issued to it by the third parties. The Exhibitor will be denied entry to the Event for any animal for which the up-to-date vaccination identification booklet has not been presented to the Délégation de la Direction des Services Vétérinaires (Departmental Commission for Veterinary Services) (Direction Départementale de la Protection des Populations) (Departmental Board for Population Protection). It is up to the Exhibitor to make all the arrangements to ensure that its packages are delivered to it on time.

ARTICLE 10 – PROHIBITED SAMPLES

– Explosive substances, detonators and, in general, all hazardous or harmful substances without prior written permission are strictly prohibited. An Exhibitor that has brought such substances without permission to its stand will be required to remove them forthwith, on simple request by GL events Exhibitions; otherwise, GL events Exhibitions will itself remove them at the Exhibitor's expense and risk, without prejudice to any proceedings that might be brought against it. The installation or operation of any item and device that could in any way interfere with the other Exhibitors and/or GL events Exhibitions is strictly prohibited.

ARTICLE 11 – PROHIBITION ON TOTAL OR PARTIAL TRANSFER

– The stand or assigned location must be occupied by its holder, and the transfer of all or part of a stand or location in any form whatsoever is formally prohibited; otherwise, the stand may be immediately closed and the Contract automatically terminated early by GL events Exhibitions.

ARTICLE 12 – PROSPECTUSES, LOUDSPEAKERS, SOLICITING

– Prospectuses may be distributed only within the stands or locations assigned to each Exhibitor. Soliciting and advertising by loudspeaker, in any manner, without prior written permission is strictly prohibited, to the exception of a specific service ordered by the Exhibitor. Audio announcements at the Event are reserved for service information of interest to the Exhibitors and visitors. Advertising or personal announcements are not allowed. Prior to the opening of the Event, Exhibitors who wish to play musical works at their stands or locations, by any method whatsoever (tape recordings, disks, radio, videos, films, musicians, singers, etc.) should obtain written legal

authorisation from SACEM (Société des auteurs, compositeurs et éditeurs de musique [Society of Authors, Composers and Publishers of Music]) and SPRE (Société pour la perception de la rémunération équitable [French Society for the collection of payments for rights of performance artists]), which GL events Exhibitions will have the right to require from them.

ARTICLE 13 – SIGNS, POSTERS, COMMUNICATION

13.1 SIGNS, POSTERS – Placing advertising signs or boards outside stands or at points other than those reserved for that use, which are as shown on the drawings sent to the Exhibitors at their request, is prohibited to the exception of a specific service ordered by the Exhibitor. Boards or posters placed inside the stand and visible from the outside must be approved by GL events Exhibitions, which may reject them if these boards or posters disturb the good order or good conduct of the Event or are inconsistent with the nature or purpose of the Event. The same rule applies to advertising boards made available to Exhibitors in the area inside the Event. In the event of violation, GL events Exhibitions will have any boards, signs or posters put up in violation of the Contract removed at the expense and risk of the Exhibitor without any prior notice. The Exhibitor agrees to comply with the provisions of French Law No. 91-32 dated 10 January 1991 relating to the fight against smoking and alcoholism.

13.2 ONLINE COMMUNICATION – In order to optimize digital communication about the Event, the Exhibitor undertakes to refrain from creating an « event » page on social networks (Facebook, Twitter, LinkedIn, etc.) relating to its presence on the Event, or more generally to the Event. The Exhibitor is invited to share the "event" pages created by GL events Exhibitions.

13.3 GENERAL COMMUNICATION – In any event, if the Exhibitor communicates about the Event on digital media (internet websites, social networks, apps...) and/or physical media (ads, releases ...) with the approval of GL events Exhibitions, the Exhibitor undertakes to comply with the graphic charter of the Event, and with any other instruction given by GL events Exhibitions about such communication.

ARTICLE 14 – PHOTOGRAPHS, FILMS, SOUND RECORDINGS

Photographs, films, videos and sound recordings produced by professionals within the location where the Event is held may be permitted, with written authorisation from GL events Exhibitions. A proof or copy of the media must be provided to GL events Exhibitions within fifteen days after the closure of the Event. Such authorisation may be withdrawn at any time and for any reason whatsoever. The Exhibitor expressly authorises GL events Exhibitions to use any shots representing its stand (including all representations of its trademarks, logos, products and animals, unless express notice to the contrary is given to GL events Exhibitions) taken during the Event, exclusively for its own promotion, and regardless of the medium (including the websites operated by GL events Exhibitions).

The Exhibitor therefore authorises GL events Exhibitions, which reserves the right to reproduce and distribute, for commercial use and its own advertising needs, all or part of (i) the photographs and/or videos representing the Provision of Services in question to be rendered by GL events Exhibitions on behalf of the Exhibitor, (ii) the Exhibitor's commercial name and/or brand on all physical or electronic media, in particular in its group catalogue, corporate brochure, commercial documentation, press and publicity publications, websites, social networking pages or on smartphone applications and all other forms/formats of publication in France and abroad during a period of 5 (five) years from the date of the Event.

In this regard, the Exhibitor declares and warrants that it is the exclusive title holder of the rights attached to the items referred to above and, thus, that it has all the rights and authorisations necessary for the authorisation of exploitation granted to GL events Exhibitions, in default of which it is invited to give specific prior notice to GL events Exhibitions or to hold it harmless of any claim that may be brought in connection with the exploitation of the above-listed rights.

The Exhibitor waives any payment in this regard, and it waives any rights of utilisation relating to any acts of communication by the partners of the Event. Any comments or captions accompanying the reproduction or representation of the shots taken may not damage its image and/or its reputation.

ARTICLE 15 – PERSONAL DATA – COMPLIANCE

15.1 Processing of personal data by GL events Exhibitions (hereinafter « GLEX »)

According to the French Data Protection Act of January 6th, 1978, modified and to the European regulation 2016/679 (GDPR), GLEX, acting in quality of data controller, processes personal data provided by the Exhibitor as part of its participation requested for the Event. In this context the communication of personal data by the Exhibitor to GLEX is mandatory for the participation of the Exhibitor.

Personal data is processed by GLEX for the following purposes:

- A) The contractual or precontractual relationship management and follow-up (processing of participation request, quotation request, orders, billing, delinquency management and dispute, management of Exhibitor's stand, publication of some data on the Exhibitor Area);
- B) The exploitation, development and management of the customer/prospect database (sending of newsletters, commercial prospecting, the organization of contests, processing of requests to exercise the rights, the management of registrations, the examination of the registration conditions, the management of contact requests, the organization of business meeting);
- C) The improvement and customization of services for the Exhibitor (production of statistics, satisfaction surveys, newsletters subscription management);
- D) The transfer of the personal data to GLEX's partners in the context of business relationship (transfers);
- E) The compliance with legal obligations.

Legal basis for the processing, which purposes are in the above-mentioned categories, are:

- For category A): performance of the Contract to which the Exhibitor is a party or the performance of precontractual measures taken at the request of the Exhibitor.
- For categories B) and C): legitimate interests arising from these categories for GLEX.
- For category D): Exhibitor's consent. This consent may be withdrawn at any time.
- For category E): compliance with a legal obligation. The recipients of the personal data are the relevant GLEX department and partners/ GL events Group's companies in case of express consent of the Exhibitor, and processors. Some of

these recipients may be located outside the European Union. When necessary, appropriate safeguards have been taken, particularly by the implementation of standard data protection clauses adopted by the European Commission.

GLEEX only keeps personal data for such time as is necessary for the operations for which it was collected and in compliance with the regulations in force, for such time as is necessary for the compliance with legal obligations and/or, when GLEEX does commercial prospecting, for a maximum period of 3 years as of the last effective contact with the prospect/client, to the exception of some cases justified by a particular context.

The Exhibitor has the right to access, modify and delete any data concerning its person. The Exhibitor has the right to restrict processing of its data, the right to portability of its data and also the right to set general and specific guidelines concerning how he wants its rights to be exercised after his death.

The Exhibitor is also hereby notified that he has the right to oppose the fact that his personal data could be used for commercial prospecting purposes as well as the right to oppose, due to its specific situation, any processing based on the execution of a mission of public interest or on purposes of legitimate interests.

The Exhibitor may exercise the above-mentioned rights by writing an email to the following address: GL events Exhibitions, Service Client, 59 quai Rambaud, 69002 Lyon, France. The Exhibitor also has the right to lodge a complaint with a supervisory authority.

15.2 Processing of personal data by the Exhibitor

The Exhibitor is fully and individually responsible of its processing of personal data. On this basis, the Exhibitor commits to comply with the obligations incumbent to any data controller, including to transfer to GLEEX personal data harvested in accordance with all applicable legal and regulatory requirements.

Furthermore, the Exhibitor expressly guarantees GLEEX against any and all claims from third parties which GLEEX could suffer through the violation, by the Exhibitor, of its data controller's obligations. The Exhibitor agrees to indemnify GLEEX of any and all damages that GLEEX might suffer and to pay GLEEX any costs, indemnities, charges and/or convictions that GLEEX could have to bear in this regard.

15.3 The GL events Group has implemented a Code of Business Conduct that sets out the rules with which the Group requires all parties to comply in the context of the commercial relationships that it develops. This Code is available on the website www.gl-events.com.

ARTICLE 16 – MAINTENANCE OF STANDS – LOCATIONS –

Stands/locations must be perfectly maintained. Bulk packaging, items that are not being used for the presentation of the stand/ location, and staff clothing must be stored out of sight of visitors. The stand/location must be occupied at all times during opening hours by a competent person. Exhibitors will not dismantle their stand/location and will not remove any of their items before the end of the Event, even if it is extended. The items on display may not be left covered during the Event's opening hours; the covers used at night must not be seen by visitors, and must be stored out of sight inside the stands/ locations. GL events Exhibitions reserves the right to remove anything covering items in violation of safety regulations and may not be held in any way liable for any damage or loss that may result. Any person employed at the Event by Exhibitors must be properly attired and be at all times courteous and well-behaved. No such person will accost or in any way bother visitors or other Exhibitors.

ARTICLE 17 – USE – ALTERATION OF STANDS, LOCATIONS –

RUBBISH, INTERFERENCE WITH OTHERS' ENJOYMENT

The Exhibitors take the stands or assigned locations – it being noted that the final allocation of the stands or locations is up to GL events Exhibitions which makes its best efforts in taking into account the wishes of the Exhibitors as regards the strategic position of the Event and the products and services considered in their current condition and they must maintain them in the same condition. Any alteration (exterior appearance, numbering, height of the structures delivered, etc.) of the stands is strictly prohibited. The Exhibitors are liable for the damage caused by their installation or animals to the materials, buildings, trees or ground occupied by them and must pay the costs of the repair work. The arranging and equipping of stands or locations by the Exhibitors must be done in accordance with the rules set out in the Exhibitor Area, in particular relating to the layout of the premises and the application of the provisions of the safety specifications. The Exhibitors located outside are required to submit plans for the structures they wish to construct on their locations to GL events Exhibitions. If, as a result of an unforeseeable event or an event outside its control, GL events Exhibitions is prevented from delivering the location assigned to an Exhibitor, the Exhibitor will not be entitled to any compensation other than a refund of the price of its participation on the terms set out in Article 5 paragraph 2. However, no refund is owed if the Exhibitor is given possession of another location by GL events Exhibitions.

The Exhibitor must take care of the material made available to it; otherwise, it must pay the cost of replacing any damaged material. Installations must be carried out in accordance with the safety regulations in force. Firms doing the interior decoration of stands are not authorised to deal with or perform electrical installations.

The Exhibitor will inform GL events Exhibitions of all characteristics of the material it wishes to install, at the first request.

In the event of failure by the Exhibitor to comply with the terms set out in the documents that comprise the Contract concerning the provision and installation of additional equipment, special materials or special installations, GL events Exhibitions will remove the items in question of its own accord, at the expense and risk of the Exhibitor, without prejudice to any additional compensation that GL events Exhibitions might claim from it. Safety: Throughout the Event, the Exhibitor must comply and ensure compliance by the persons who visit its stand/location (visitors, contractors, etc.) with the provisions relating to safety arrangements and, more generally, to the conduct of the Event, under the Exhibitor's own responsibility.

ARTICLE 18 – APPROVED ENTERPRISES –

The enterprises approved by GL events Exhibitions are the only ones authorised to carry out works, provision of services and the supply of materials for the Event.

ARTICLE 19 – DISTRIBUTION OF FLUIDS AND ENERGY

19.1 GL events Exhibitions, which is dependent on the companies and corporations that hold concessions for the distribution of fluids and energy, disclaims all liability in the event of any interruption in their distribution, regardless of the duration.

19.2 For safety reasons, only persons who are mandated by GL events Exhibitions are authorised to work on the electrical systems for the Event, and to open the switch boxes and cabinets, which must be accessible to them at all times and out of reach of the general public. The supply of current is not warranted against micro-power cuts and/or power cuts attributable to the electricity supplier.

19.3 Internet access/Wi-Fi service - The Exhibitor agrees to use the Internet/Wi-Fi service in accordance with the legislation in force. GL events Exhibitions may not, in any case, be held liable in any way with regard to messages, data, files, content or signals sent and/or received by the Exhibitor while using the Internet/Wi-Fi service made available to it by GL events Exhibitions, or for the unlawful nature of any site or content visited, consulted or put online by the Exhibitor while using its service. Accordingly, the Exhibitor holds GL events Exhibitions harmless against all damage, direct or indirect, tangible or intangible, caused by the Exhibitor's use of the Internet/Wi-Fi service.

19.4 The Exhibitor acknowledges that it has been informed of the risks of breaches of the security and confidentiality of the data and content sent and/or received over the Internet. The Exhibitor is solely responsible for protecting the security and confidentiality of its data, content and applications in its use of the Internet and Wi-Fi service. In addition, any connection to the Internet and Wi-Fi service using the login information assigned to the Exhibitor is deemed to have been made by the Exhibitor itself.

ARTICLE 20 – DISPOSAL OF WASTE –

GL events Exhibitions reserves the right to pass on all or part of the charges, taxes and burdens under the regulations in force. GL events Exhibitions also agrees to make Exhibitors aware of how much it is in their interests to manage their waste production.

ARTICLE 21 – TIMES, ACCESS AND CIRCULATION –

The stands/locations are accessible to Exhibitors and visitors on the dates and at the times set out in the Exhibitor Area. Electrical current will be turned off and Exhibitors are formally prohibited from circulating inside halls after the Event closes. The Exhibitor must comply with the terms of access and circulation on the premises and in the exterior spaces of the park as set out in the internal rules of the place where the Event is held.

ARTICLE 22 – PARKING –

Where applicable, the rental of additional parking spaces, if required, is done using a special form found in the Exhibitor Area which states the terms and conditions. Parking is at the risk of the vehicle owners, and the fees collected are for parking only, and not for care or control.

ARTICLE 23 – FOOD SERVICE STANDS –

Any Exhibitor carrying on a food service activity must comply with the regulations in force and must make a declaration to the veterinary services branch concerned (Departmental Board for Population Protection), which is entitled to inspect the Event.

ARTICLE 24 – VACATION OF LOCATIONS/STANDS –

All Exhibitors must remove their samples and layouts, furniture, decoration and/or animals immediately after the closure of the Event. GL events Exhibitions expressly disclaims any liability for items or materials left in place after the timeframe set out above. GL events Exhibitions reserves the right to clear out the stand or location of its own accord and at any time, at the expense and risk of the Exhibitor, all without prejudice to any damages in the event of a loss caused by said items, materials or animals.

ARTICLE 25 – CANCELLATION, FAILURE TO OCCUPY

Cancellation in the event of total cancellation of the order for the Provision of Services listed in the Contract or of the partial cancellation of said order (the reduction of the surface area and/or cancellation or modifications of the services ordered) by the Exhibitor, for whatever reason, the latter is bound to pay GL events Exhibitions compensation calculated in the following manner:

Annual business-to-business exhibition

1/ cancellation between the date of the award of the Contract and the 120th day before the start date of the Event (1st day of setting up): 50% of the full Contract amount (order for the Provision of Services and, as the case may be, additional services);

2/ cancellation between the 119th day and the 45th day preceding the start date of the Event: 75% of the full Contract amount (order for the Provision of Services and, as the case may be, additional services);

3/ cancellation between the 44th day and the start date of the Event or during the Event: 100% of the full Contract amount (order for the Provision of Services and, as the case may be, additional services).

In any case, the cancellation request shall be made by the Exhibitor to GL events Exhibitions by registered letter with acknowledgement of receipt. Such request shall be deemed having received on the date on the stamp made by the post office on the acknowledgement receipt.

Failure to occupy: any stand or location that is not in use within the delays prescribed in the Exhibitor Area will be deemed not to have been occupied, and the Contract will then be terminated automatically and GL events Exhibitions may, by express agreement, dispose of it as it sees fit. The full Contract amount (order for the Provision of Services and, as the case may be, additional services) remain owed to GL events Exhibitions.

ARTICLE 26 – OBLIGATORY INSURANCE

26.1 Professional Liability Insurance - The Exhibitor must be the holder of professional liability insurance covering its activities and the pecuniary consequences of all damage caused by the act of any of its employees and/or any of its subcontractors and/or persons/providers authorised by it and/or caused by its goods, furnishings or equipment.

The Exhibitor agrees to maintain this coverage and insurance throughout the entire duration of this Contract and to provide proof upon GL events Exhibitions' request.

26.2 Property Damage Insurance Policy
EVENT IN FRANCE

[The Exhibitor must obligatorily take out a property damage insurance policy covering the value of its property for up to a value of €5,000 (five thousand euros), to be implemented by GL events Exhibitions as shown on the participation request form. Supplementary coverage above this cover can be requested

from GL events Exhibitions. In the event of damages to its property, the Exhibitor and its insurers waive all claims against GL events Exhibitions and its insurers. The clauses, coverages, deductibles and exclusions (in particular for theft) are set out in the details of the information notice provided to the Exhibitor on first request. The insurance terms may be changed based on the requirements of the insurers. Any changes will be accepted by the Exhibitor, who agrees thereby not to assert that they are such as to prevent the Contract to be called into question. The period of the relevant coverage of said obligatory insurance covers the duration of the operation of the Event, until closure to the public. Outside this period, GL events Exhibitions disclaims all liability in the event of theft and/or damage.]

Whatever the case may be, GL events Exhibitions shall not be held liable for any claims whatsoever, including theft, loss, destruction, etc. related to personal belongings and items of the Exhibitor, in particular laptops, tablets, phones and more generally all electronic devices, cash and valuables as well as items of art and collectibles, jewellery and furs, precious stones, pearls, watches.

Article 26.3 Stands/locations situated outside – The guaranty provided for in article 26.2 above does not apply for stands located outside. GL events Exhibitions shall not be held liable in case of theft, destruction or any other material or immaterial damage, whether consequential or not, that may affect the property belonging to the Exhibitor or being under its care, whatever the nature of the goods. Consequently, the Exhibitor and its insurers expressly waive any right to file a claim against GL events Exhibitions and its insurers, on any legal basis whatsoever. It is up to the Exhibitor to insure the property that it owns/that is under its care against theft, destruction or any other material, immaterial or damage, whether consequential or not.

ARTICLE 27 – NUISANCES –

By reason of the personal nature of the agreement binding the Exhibitor and GL events Exhibitions, the Exhibitor must behave in a manner consistent with the general interests of the Event, in particular towards visitors and other participants. Accordingly, in the event of a dispute or conflict with GL events Exhibitions or other Exhibitors, it undertakes not to do anything that could interfere with the proper conduct of the Event. Any behaviour that is detrimental to the smooth running of the Event, and any breach of the provisions of the contractual documents, may, at the initiative of GL events Exhibitions, result in the immediate exclusion of the offender and termination of the Contract.

ARTICLE 28 – PAYMENT –

The deposit is payable to GL events Exhibitions upon placing the order for the Provision of Services by the Exhibitor, as set out in Article 1 above.

• An order for technical services may not be placed unless all previous invoices have been paid in full.

• An order for technical services cannot be delivered to an Exhibitor that has not paid its balance.

The invoice(s) will state the date on which payment must be made with no discount.

In accordance with the provisions of Article 1223 of the French Civil Code, any reduction of price solicited by the Exhibitor in the event of any default of GL events Exhibitions in its contractual obligations must be the subject of GL events Exhibitions' express prior agreement.

Any late payment by the Exhibitor of the amounts owed by the due date, however arising, for any reason whatsoever, will (following formal notification) incur late payment interest charges calculated based on the interest rate applied by the European Central Bank in its most recent refinancing operation, increased by ten (10) percentage points, without however being less than three (3) times the legal interest rate in force on this date (based on the due date, the ECB rate applicable during the first half of the year concerned shall be the rate in force on 1 January of that year and that applicable during the second half will be the rate in force on 1 July of that year). The Exhibitor will also be liable for fixed compensation for the recovery costs in any commercial transactions provided for in Articles L441-6 and D441-5 of the French Commercial Code, as well as, on presentation of receipts, any additional compensation.

ARTICLE 29 – RETAIL SALES, TAKE-AWAY SALES AND TASTING –

The Exhibitor must comply with the regulations in force relating to sales to consumers and distance selling. The selling and taking of orders are authorised during the Event, on condition of compliance with the regulations in force. Only visitors with an invoice issued by the vendor Exhibitor in proper form will be authorised to remove material purchased. All Exhibitors engaging in such sales must keep an inventory recording the entry and exit of goods. Each Exhibitor must be able to present its inventory book to the expert at all times, failing which coverage may be denied. The only prohibitions are auctions, pyramid schemes and sideshow sales. Any Exhibitor who uses the above-mentioned sales techniques would be liable to immediate automatic cancellation of the Contract by GL events Exhibitions and payment of damages, without prejudice to any third-party proceedings against the Exhibitor in the event that GL events Exhibitions were to be held liable by a consumer who was the victim of such a practice or the consumer's representative.

A written request must be made to GL events Exhibitions for any paid tasting of food or beverages. Authorisation for paid tasting imposes an obligation on the Exhibitor to comply with the special regulations that apply thereto.

ARTICLE 30 – DISPLAY OF PRICES – CONSUMER INFORMATION –

The Exhibitor must comply with the regulations in force relating to the display of prices.

In accordance with the provisions of Article L121-97 of the French Consumer Code, the Exhibitor is to inform its consumer customers that their purchases do not give a right of cancellation:

- by means of a placard at its space: the Exhibitor affixes, in a visible manner for its consumer customers, on a panel that cannot be smaller in format than A3 and in a font size not less than 90-point, the following phrase: "The consumer does not benefit from a right of cancellation for any purchase made in [this fair] or [this exhibition] or [at this stand]" (ministerial order dated 12 December 2014);

- by means of a box in its contract proposals: the contract proposals concluded by the Exhibitor with the consumer clients state, in a box printed at the head of the contract, and in a font size not less than 12-point, the following phrase: "The consumer does not benefit from a right of cancellation for a purchase made in a fair or in an exhibition" (ministerial order dated 12 December 2014).

This absence of a right of cancellation does not apply to contracts subject to a consumer credit agreement and those resulting from a personal invitation to visit an exhibition space to come there to look for a gift.

ARTICLE 31 – DISTRIBUTION OF ALCOHOL –

An Exhibitor subject to the regulations respecting indirect taxation must, on its own accord, perform the formalities for which it is responsible in respect of temporary licences and transit bonds for goods. Throughout the Event, the indirect taxation authority is entitled to inspect stands.

ARTICLE 32 – RESPONSIBILITY OF THE EXHIBITOR –

The Exhibitor is solely responsible for its stand/location and for any furniture/animals in said stands/locations both in terms of the participants, the service providers sent by it, visitors or guests, or by GL events Exhibitions, and will be responsible for ensuring compliance with the provisions set out in this document and for making them known.

The Exhibitor will be personally responsible for obtaining the necessary authorisations and, more specifically, and not exhaustively, for the sale of alcoholic or non-alcoholic beverages, for broadcasting music, by making the necessary declarations to SACEM, for the freely available use of intellectual property rights, signs, trademarks, etc., used at its stand.

The Exhibitor declares that it complies with the legal and regulatory provisions in force that may apply to the Event and in this respect, that it complies with and will scrupulously ensure compliance with such provisions as are in force, in particular concerning signs, directional signs, roads, cleanliness, police, noise, health, safety and labour inspection, in such a way that no liability claim may ever be made against GL events Exhibitions. The Exhibitor agrees to pay the fees and taxes that may be owed to organisations such as SACEM.

The Exhibitor must prove to GL events Exhibitions in writing, no later than one month before the opening of the Event, that it has obtained such authorisations.

The Exhibitor will be solely liable, both criminally and civilly, for any consequences of failure to obtain authorisation, and no claim may be made in liability against GL events Exhibitions for any reason whatsoever.

In return, it agrees to indemnify and hold harmless GL events Exhibitions from any damage that may result for GL events Exhibitions from failure to comply with the above-mentioned provisions.

An Exhibitor that installs a sound system warrants that it complies with Articles R. 571-25 to R. 571-30, and R. 571-96 of the French Environmental Code relating to the provisions applicable to establishments or premises open to the public that ordinarily broadcast amplified music, and will be liable in the event of breach and of a claim by a third party.

In the event that the sound is too loud, GL events Exhibitions reserves the right to ask the Exhibitor to make the necessary changes.

Any wear and tear identified after the Event will be invoiced to the Exhibitor. Any damage, wear and tear, loss or breakage identified by GL events Exhibitions during the effective period when the premises are made available (assembly and disassembly periods included) will be invoiced to the Exhibitor, unless the cause is attributable to GL events Exhibitions. The invoice for repair of wear and tear and damage must be paid on receipt. Repairs that are necessary to restore the premises will be arranged and carried out by GL events Exhibitions, at the sole expense of the Exhibitor. The cost of restoration resulting from damage inherent in the installation of equipment ordered by the Exhibitor will be the exclusive responsibility of the Exhibitor.

ARTICLE 33 – RESPONSIBILITY OF GL EVENTS EXHIBITIONS

33.1 GL events Exhibitions warrants the compliance of the services it provides under the Contract. The Exhibitor will verify such compliance before any use.

Claims relating to the performance of services by GL events Exhibitions must be made in writing to GL events Exhibitions before the end of the Event, in order to be assessed and taken into account. No claim will be entertained after that date.

33.2 In the event that GL events Exhibitions incurs liability in the performance of the Contract, on any account and for any reason whatsoever, for all damage combined, and in particular direct and indirect damage (including intangible damage), such liability will be strictly limited to an amount no greater than the price or portion of the price set out in the Contract that is judicially recognised as not having been performed or as having been performed improperly, and such amount may be no greater than the coverage limit(s) in GL events Exhibitions' insurance contract, which coverage limits GL events Exhibitions will notify to the Exhibitor on simple request.

ARTICLE 34 – SALE – TRANSFER –

The Exhibitor may sell or transfer all or some of its rights and obligations under the Contract to its subsidiaries or to any successor due to the restructuring, consolidation, division, sale or transfer of a substantial part of its business, capital/voting rights or assets relating to the subject of the Contract, alone or jointly with other activities of the Exhibitor in the framework of a global re-organisation, subject to prior written notification to GL events Exhibitions. Said sale or said transfer will imply compliance with the Contract by the beneficiary.

GL events Exhibitions may transfer all or some of its rights and obligations under this Contract to any companies of the GL events Group that succeed it due to the restructuring, consolidation, division, sale or transfer of a substantial part of its business, capital/voting rights or assets relating to the subject of the Contract, alone or jointly with other activities in the framework of a global re-organisation.

ARTICLE 35 – APPLICABLE LAW – JURISDICTION –

this contract and every order for the provision of services between the exhibitor and gl events exhibitions is governed by french law. Any dispute that may arise between the exhibitor and gl events exhibitions in relation to the formulation and/or interpretation and/or performance and/or cessation of this contract and/or of any contract concluded between the exhibitor and gl events exhibitions will be subject to the exclusive jurisdiction of the commercial court of lyon, even in the event of third-party proceedings or a plurality of defendants, including any dispute relating to the breach of the contract or any commercial relationship that would be taken into consideration under the provisions of article L.442-6 Of the french commercial code.



Merci de nous retourner votre demande de participation
dument remplie et signée, avec votre acompte, par mail
ou par courrier à l'adresse suivante :

GL EVENTS EXHIBITIONS
ZONE ARTISANALE MAYNE II
CS 80223
47440 CASSENEUIL - FRANCE



LE SALON INTERNATIONAL DES SAVOIR-FAIRE EN SOUS-TRAITANCE INDUSTRIELLE

THE GLOBAL SHOW FOR ALL INDUSTRIAL SUBCONTRACTING KNOW-HOW



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